

India Business Law Journal

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2013 Indian Law Firm Awards

This is to certify that

GroverLaw

is a winner of the following Indian Law Firm Award(s),
presented by *India Business Law Journal* in February 2014:

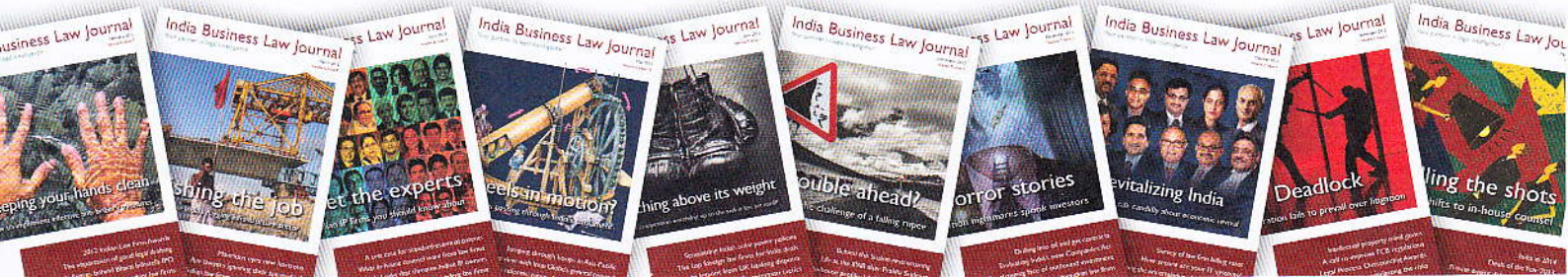
Best newcomer



Vandana Chatlani
Editor



James Burden
Publisher



Technology, media & telecommunications

Winners

DSK Legal
 J Sagar Associates
 Kochhar & Co
 Naik Naik & Co
 Nishith Desai Associates
 Seth Dua & Associates

DSK Legal has built up a reputation in this area. The firm advised software firm Datamatics Global Services in partnering with multimedia solutions company PreMedia Global in data publishing and e-retail. Mumbai-based partner Ajay Shaw led the team that acted for Datamatics.

J Sagar Associates has deep expertise in this area. Partner Sajai Singh, who heads the firm's technology, media and telecommunications (TMT) practice, represents emerging technology companies and investors.

Stephen Mathias at **Kochhar & Co** is an expert on legal issues related to outsourcing. Mathias co-chairs the firm's technology practice. Suhas Srinivasiah, a senior partner at the firm's Bangalore office, is a key expert in the area.

Naik Naik & Co serves clients in the media sector such as large production houses and distribution companies. The firm structures financing and funding deals and advises on regulations in respect to outbound and inbound TMT investment. The firm's managing partner, Ameet Naik, is recognized for his expertise in this practice area.

Nishith Desai Associates is recognized for its expertise in dealing with the regulatory, technological, legal and tax challenges encountered by companies in the media and entertainment industries.

Seth Dua & Associates' TMT practice received a boost with the recent lateral hire of partner Salman Waris, who is a recognized expert in the area.

Vikram Grover ... has intricate knowledge of local business

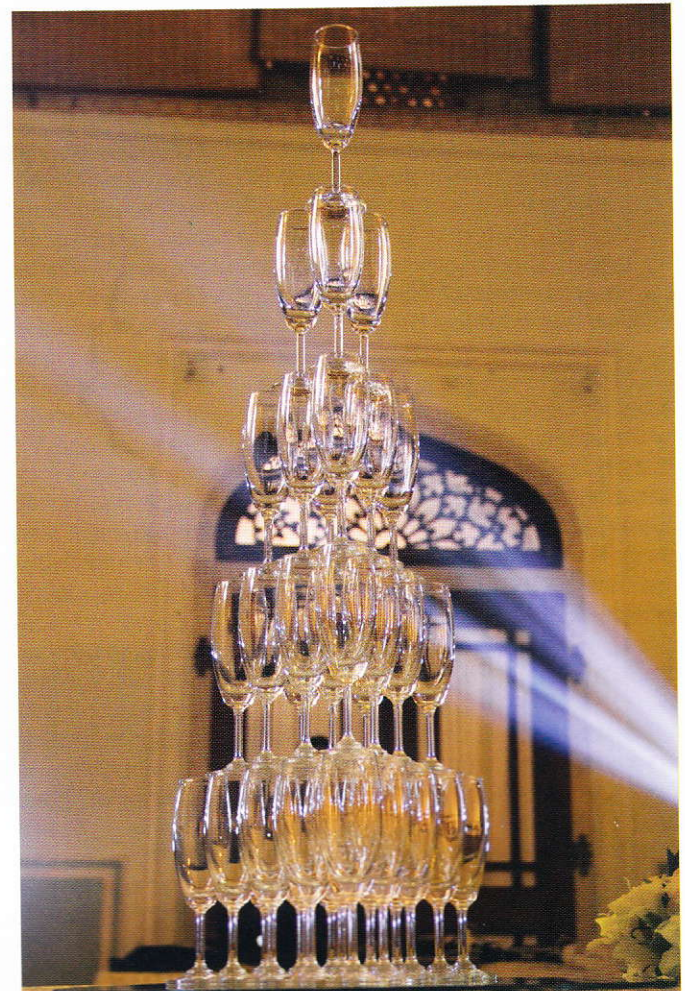
Shailymanyu Singh
 Senior Counsel
 Proctor & Gamble Asia



Schwabe India, commends Groverlaw for its "commitment, professionalism and approach to accomplish the job up to the satisfaction of the client".

MPC Legal is of a slightly older vintage. The New Delhi-based firm was set up in July 2012 by Aseem Chawla, a former tax partner at Amarchand Mangaldas, and Dipankar Vig. The firm, which currently has three partners and 14 associates, has a best-friend relationship with the accountancy firm Mohinder Puri & Co. Chawla says MPC Legal is able to provide advice "that is very well rounded on the law as well as the business aspects". He emphasizes that while he is a chartered accountant as well as lawyer, others in the practice have company secretary qualifications. The firm's international clients include Gowan, a marketer of crop protection products.

Chawla says that while building the firm over the past year has been a good experience, its future well-being will depend greatly on how it does in the next 12 months. ■



RAISE YOUR GLASSES: Congratulations to all of this year's winners.

Best newcomers

Winners

Groverlaw
 MPC Legal

In this category, our editorial team considered law firms that had been set up during the past two years.

Delhi-based Groverlaw – an IP boutique set up by Vikram Grover in April 2013 – has been making waves. Grover, formerly an equity partner at Remfry & Sagar, says he has 10 "active clients". Groverlaw has eight lawyers and is currently pursuing several enforcement actions for clients at Delhi High Court. The firm reports that it was able to obtain two ex parte interim injunctions for Gillette, in separate cases where permanent injunctions are being sought.

Shailymanyu Singh, senior counsel at Proctor & Gamble Asia, who used Groverlaw for a litigation that eventually went into mediation, reports that: "Vikram Grover ... has intricate knowledge of local business, which is a great advantage for us especially in dispute resolution cases."

A second client, Akhilesh Tripathy, a director at Dr Willmar